

Cross-Cultural Psychology Quiz on Chapter 11

1. A form of social influence in which individuals change their attitudes and/or behavior in order to adhere to existing social norms is called _____.
a. social loafing b. social facilitation c. group polarization
d. authoritarian power e. conformity
2. What is the psychological term for the tendency of group members to shift, as a result of group discussion, toward more extreme positions than those they initially held?
a. Social loafing b. disobedience c. Conformity shift
d. Group polarization e. Group sanctions
3. Replications of the Milgram experiment in different countries _____.
a. yielded results substantially different from those obtained by Milgram himself b. failed due to financial problems c. were not completed due to the subjects' complaints d. yielded similar results, but only in non-democratic countries e. yielded generally similar results
4. Under what conditions can an authoritarian style of leadership be valuable and beneficial?
a. When three different ethnic groups interact b. In situations of power struggle between two leaders c. When people in an ethnic community share different values d. In case of an emergency e. When immigrants form own groups to assimilate to a mainstream culture
5. Which of the following is an example of an ascribed status?
a. After a lengthy interview, Ravi was chosen to be the new manager of the company.
b. After he checked his lottery ticket, Ravi knew he won a lot of money.
c. After 18th birthday, Ravi passed a test and received his drivers license.
d. After he was born, Ravi was named an heir (inheritor) to his father's business.
e. After midnight, Ravi became a newly elected member of the Parliament.
6. The Milgram experiment was not conducted in countries outside the United States and researchers had no opportunity to see if this study had cross-cultural validity. T / F
7. Studies show that there are no national differences in the way people maintain eye contact.
T / F
8. The characteristics of task-oriented leaders seem to be universal across countries. T / F
9. What phenomena would be considered the opposite of social loafing?
10. How are individualism and conformity related?