

Cross-Cultural Psychology Quiz on Chapter 3

1. The propensity to resolve discrepancies between pre-existing schemas and new information in the direction of assimilation rather than accommodation, even at the expense of distorting the information itself is called _____.
a. post-hoc error b. accommodation error c. bidirectional causation d. Barnum effect
e. assimilation bias
2. Any variable that can be placed into either of two discrete and mutually exclusive categories is called _____.
a. continuous b. dependent c. dichotomous d. independent e. uncertainty avoidance
3. Jane is a national of Canada. She is kind, goal-oriented, knowledgeable in literature, outgoing and musically inclined. Which of these characteristics would be considered a dichotomous variable?
a. Her nationality b. Her kindness c. Her emotional stability
d. Her social behavior e. Her musical skills
4. Lee has earned an undergraduate degree in biology. He is motivated to become a doctor. He has ascertained three letters of recommendation from his professors and has applied to medical school. He has not yet proposed to his girlfriend. Which of these characteristics referring to Lee is a continuous variable?
a. his college degree b. his school application
c. his letters of support d. his motivation e. his status as a fiancée
5. De-Barnumize the following statement: “Russians are sensitive to criticism”.
a. Russians are insensitive to criticism. b. Russians are extremely sensitive to criticism but insensitive to other people’s problems c. Russians are insensitive to criticism but sensitive to other people’s problems d. Russians have an appreciation for nature and respect their ancestors
e. Russians, in particular situations, become more sensitive to criticism than other groups
6. A motivational bias is any systematic error in attribution that derives from limits inherent in people’s cognitive abilities to process information. T / F
7. A continuous variable is one that lies along a dimension, range, or spectrum that can theoretically take on an infinite number of values and is expressed in terms of quantity, magnitude or degree, rather than in a discrete category. T / F
8. In Great Britain, different indicators of happiness haven't changed much for 40 years despite economic ups and downs. T / F
9. Tara thinks that, whenever she wears a red dress, she receives a call from her parents. She decides to wear a blue dress tonight to avoid a phone call from home. What is the name of the type of “magical thinking” that Tara is engaged in?

10. Joe recently lost his job and cannot find a new one. His friends and family have noticed that he has been agitated and temperamental. Due to the fundamental attribution error, his friends and family are likely to conclude that his moodiness is the result of _____ rather than external stressors.